

## Aggressive Sales Tactics FAQ

## Alert: Aggressive Sales Tactics and Misleading Information re: WHMIS 2015 Training

You may have been contacted by a training provider indicating that your organization must take specific WHMIS training to comply with the law. Companies may use high-pressure or aggressive sales tactics and may give the impression that the caller represents the government and that the training is required or endorsed by your workplace jurisdiction. There may be a threat that employers not purchasing the training will be visited by a health and safety officer.

Be aware that these aggressive training providers are not sanctioned by, or working with occupational health and safety jurisdictions in Canada.

Employers have a choice when deciding on a WHMIS education and training provider. The goal is to provide education and work-site training that suits your workplace. Include both general WHMIS education as well as work-site specific training information that you need for hazardous products and the procedures used at your workplace. WHMIS education and training may be provided by the employer, or by a qualified person or agency that the employer has chosen. Regardless of who delivers the education and training, employers remain legally responsible to ensure the protection of workers.

Visit <u>WHMIS.org</u> for information about WHMIS 2015, including links to resources, jurisdictional news and links.

If you wish to file a complaint on the tactics of a company soliciting products and training services contact the Canadian Anti-Fraud Centre 1-888-495-8501, www.phonebusters.com

## Resources

• WHMIS 2015 for Workers e-Course

This e-course produced by Health Canada and CCOHS, provides worker education for WHMIS 2015. There is an exam and learner certificate. Health Canada has funded 100,000 free individual learner seats available until September 2015. Register for a free seat at: http://www.ccohs.ca/products/courses/whmis\_workers/

WHMIS.org - National WHMIS Portal
 Stay updated about changing WHMIS workplace requirements across every jurisdiction and access useful resources.
 http://whmis.org

WHMIS 2015 Fact Sheets

Set of 9 Fact Sheets containing information an overview of WHMIS 2015, as well as information about SDSs, Labels, Pictograms, Hazard Classes and more. http://www.ccohs.ca/products/publications/whmis\_ghs/